



MODEL LAND COMPANY

FLAGLER SYSTEM

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Confidential

1224
ST. AUGUSTINE, FLA. 1-21-24.

Messrs. Pepper & Potter,
Miami, Florida.

Gentlemen:

I have yours of the 14th. I have not been at all well for the last week and had to delay my reply.

I had a very nice letter from Dr. Fairchild, which was alarming to say the least, but I think we have covered every possibility of injury to prospective customers by various agreements. It would seem to me that we had done all that we possibly could to protect against fraud. We are naturally desirous of selling our lands, but more desirous of building them up, and we do not want to risk our reputation, hardly gained, in any snide campaign, but I believe that this party who has been negotiating with us for over a year really means business, and I think is honest in his intentions. You were present at all our conferences with this party and know the steps we have taken to safeguard the sales of the lands. I should like to know what you think yourself of the situation? As a matter of brass tacks, however, we have signed the contract, after they had signed the trust agreement, and I don't see what we can do until we have evidence of fraud in their contract, as their contract with us provided against fraudulent advertising.

Please advise.

Yours truly,

J. E. Ingram, Jr.
President.

JEI-s.