

✓ 1774
January 23rd, 1924.

Mr. J. E. Ingraham,
President,
St. Augustine, Fla.

Dear Sir:

We have yours of the 21st inst. from which it is noted you have received a communication from Mr. Fairchild, which we presume is along the lines of our conversation with him.

It is also noted that a contract between the Model Land Company and the Pennsylvania Sugar Land Company has been executed.

While Mr. Pepper was present at one or two conferences with Mr. Dean when different points with reference to safe-guarding the interests of the Madelaland Company were discussed, we have not seen the contract as finally drawn and entered into, and, therefore, are hardly in a position to form a definite opinion of the situation, ~~but~~, as you state, since the contract has been signed, the matter is closed, and we hope it will all work out as Mr. Dean has assured us it will.

Please let us have a copy of the contract, and any other information you can, and it is not necessary for us to assure you that your Miami Agency will do everything it can to promote this development, and at the same time to protect the good name of the Model Land Company.

If the development turns out to be one-half as successful as Mr. Dean and Mr. Jaudon predicts, it will not only prove a big thing for the Cape Sable section, but also for Dade County and the whole State of Florida.

Shortly after the contract was signed the deal was rumored on the streets, and we were solicited by the newspapers for an article, but we held them off with the idea that we preferred not to have the the agents of the Model Land Company quoted. We are, however, enclosing an article clipped from the front page of last-night's Metropolis, which is evidently from an interview with Captain Jaudon. You will note the Captain states he is going to build a railroad into this property, but does not state when.

We have received in the past day or so three printed booklets from

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Harrisburg, entitled:

An Exceptional Investment with the Best Security On Earth. . A Producing
Farm Home.

Here Are The Answers to your QUESTIONS Concerning the Rare Opportunity
Offered The People Of The State Of Pennsylvania.

Why Sugar Costs So Much. . A Rare Opportunity For a few in the
Cape Sable District, Lada County. . near MIAMI.

May we ask if this is the final proof of the advertising matter, or is it
to be revised. . If it is to be revised there might be some changes to
suggest. . For instance, we don't know anything about the "Proposed
Coastal Highway" shown on the map on the back page of "Why Sugar Costs
So Much"

Yours very truly,

PEPPER & POTTER,

By.

RJP/D