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December 14th, 1918.

Dear Mr. Harrison:

In connection with our negotiations for the sale of the Kendal Grove, and in order that we may handle the matter intelligently and be able to give accurate information when necessary, it would be a big assistance if you would advise us from your books what it has cost to operate the property, year by year, gross returns and net profits, the number of boxes of grape fruit and number of boxes of oranges that have come off the grove, and any other information you have which might be helpful. If not too much trouble the charges against the grove should be separated as between actual operation and maintenance and expenditures properly chargeable to betterments and improvements, but the essential thing is to know what it is costing now to operate. You might also confirm the present price, our understanding being that it is \$125,000.00.

I thank you for your letter of the 11th inst. with information concerning the White Water Bay hunting field. While our story on the Ingraham Highway had already gone in and we may be too late, I made up another article from your information and sent them some additional photographs by Special Delivery with the hopes that it will get in. I arrived home safely but considerably shook up, and found Mr. Morse still improving. I am closing up on the Blount contracts and therefore will be able

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to send you six or seven thousand dollars in a few days, and I hope you can send us the first installment of the Graves commission as we are getting 'up against it' and don't want to borrow again soon if it can be avoided.

After my trip to Jacksonville I am rather encouraged that we will do some business this season as a great many people we talked with seem to be interested in the East Coast and stated they were going to investigate. I had our Secretary of Chamber of Commerce send a special invitation by wire to the delegation of National Farmers Congress at Tampa to visit the East Coast, suggesting a boat trip from Tampa to Key West, thence by train, and we had an immediate response that at least twelve would make the trip and we expect to have them as our guests on next Tuesday. I did a great deal of preaching to these delegates while at Jacksonville about our wonderful weather on the south east coast and today it has clouded up and set in to rain with a vim as though it might continue for a week, but I trust not, for unless the sun is shining I am afraid I wouldn't be safe in the hands of these delegates.

I trust you are feeling well and also that Mrs. Ingraham has recovered from the attack suffered the day I came through; I was sorry not to have seen Mr. Ingraham on this account. Please remember my brother and myself to Mrs. Grumbley and Charlie; we shall not soon forget the lovely dinner party and pleasant evening

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spent at your home, and we trust that as soon as you have had time to forget the few stretches of bad roads that you will decide to make us another visit.

Yours very truly,

Mr. Sidney Harrison,

St. Augustine, Fla.