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Aug. 16th, 1918.

Mr. J. E. Ingraham,
P r e s i d e n t,
St. Augustine, Fla.

Dear Mr. Ingraham:

I have your very interesting letter of the 14th inst. regarding the rubber industry. I have previously looked into the matter somewhat and from what information I was able to gather, about came to the conclusion that it was too cold here for the commercial variety. I think I introduced your son, James, to a Mr. Moore near Homestead, who was quite enthusiastic on the subject and had made a good start in the way of a nursery when it was entirely killed out by the cold last winter.

I do not know of any of the older trees in the Perrine Grant being injured by cold last winter, but will look this up more carefully and advise you further. As soon as I have had time to investigate as I would like, will give you a full report, and I also intend to bring the subject up in the next meeting of our Agricultural Bureau of the Chamber of Commerce, which will probably result in me being placed on a committee to investigate the matter and report.

I have never, during my twelve years' residence here,

826

seen such a lull in the general real estate business, and I don't look for any improvement soon especially in the farm lands, with no relief in sight for the labor conditions and high price of fertilizer, and the farmer's general lack of confidence in the market price of his produce when grown; our farm labor situation here is a hard one to handle on account of the shortness of the season they are required, and when they are needed, the "Mill" of "factory" cannot be shut down for a few days as the stuff must be handled immediately or a great loss suffered.

Mr. Morse and his mother are at present in Asheville, and a letter today states they are both feeling quite well, and Mr. Morse says he is working hard to reduce his stomach. He was anxious to see you before he left and was expecting you down. Possibly you may see him in Asheville if you are going away this summer.

With personal regards, I beg to remain,

Sincerely,

FJP