

July 10th, 1913.

Mr. J. E. Ingraham,
Vice President,
St. Augustine, Fla.

Dear Sir:

Mr. Powers handed me the attached letter just before he left to board the train, and asked if I wouldn't supplement it with my views to you on the matter.

Of course I know nothing about the conditions personally beyond what Mr. Powers has told me, but it looks to me if he expects to carry prospective customers in there to exhibit the land (which it seems to me will have to be done to make any sales) that the only practical solution is a comfortable boat to run between Islamorada and Flamingo, also from Key West and Miami when it seems best. He could have certain days to meet the train at Islamorada, but no doubt there would arise cases when it would be expedient to take the people directly from Miami or Key West instead of having them go to Islamorada and stand around and fight mosquitoes waiting for the boat to come, with scarcely no other accommodations. I note Mr. Powers recommending the purchase of a boat. Possibly it would be better to rent or lease one for a period to see how the scheme would operate. I understand the Extension people have quite a few of their launches laid up at present.

FJP

Yours very truly,