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April 1st, 1912.

Mr. J. E. Ingraham,
Vice-President,
St. Augustine, Fla.

Dear Sir:

I have your two letters of the 28th and your telegram of today in regard to Twp. 59-37.

I am not at all posted on the matter of the pot ash value of the marl, but because of your letter in this regard have not followed up Dr. Enloe and Mr. Ward closely. On receipt of your telegram that John W. Gaither had offered you \$3.50, one-quarter cash, balance terms, I called on Dr. Enloe and he wants time to telegraph his man (Sterritt I believe the name is) whom he says has plenty of money to pay for it and whom he believes will pay all cash. I am not hurrying Mr. Ward as I believe you would prefer a cash buyer to Mr. Ward's buyer who practically offers \$22,000.00 cash.

Both Dr. Enloe and Mr. Ward are ahead of Mr. Gaither in their offers and both offers are better offers in regard to cash; therefore, I would suggest you gave me time enough to bring them to time before closing with

Mr. Gaither.

As previously mentioned, I have not pushed either Dr. Enloe or Mr. Ward because of your letter in regard to pot-ash on the land, as Mr. Ward's man is on his way here and Dr. Enloe's man is on his way to his home in West Virginia. Will advise you as soon as Dr. Enloe can hear from him by telegraph.

Yours very truly,

FSM/p