

# The Naples Improvement Company, Inc.

OFFICE OF THE VICE-PRESIDENT

NAPLES-ON-THE-GULF, FLORIDA

Sept. 20th, 1924.

Captain J. F. Jaudon,  
321 Northwest Fourth Ave.,  
Miami, Florida.

My dear Captain:

I am in receipt of your letter of the 17th inst. with copy of letter to Mr. Jones of the same date. It would seem your dream might be earlier realized, if the Florida East Coast people become interested in the Tamiami Railway. I don't think any of us ever doubted it's becoming a reality some day.

I am going to write Mr. Jones that he suggest to you that instead of my leaving here, which I should not do for a moment, that General Manager Rodenbaugh come down here and see this end. He knows all about Miami. No doubt has been out some distance over the Trail to see what your district to the west looks like. I doubt if he has ever been in the Naples district.

Surely Mr. Rodenbaugh would never make any recommendations or take any action without going over as much of the proposed Tamiami Railway as he could. He could get very close to the located line by riding over the Tamiami Trail, Naples to Deep Lake R.R. Crossing, and could go three or four miles east of that point if he desired.

We could have our interview here and let him see the possibilities of this place. I think it would strengthen his belief if he has one, that there would be no mistake in coming to the west coast.

Mr. Rodenbaugh could come down here without being identified if he thought it best to do so. I hope it may work out as outlined above, for I believe it is for the good of the cause.

I note your reference to financial aid. While 15% is a pretty stiff premium, it would get the road under way and allow returns from development to make up the loss. With kind regards, I am

Respectfully,

*G. H. Hartley*