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6941

The Citizens National Bank

CAPITAL \$100,000.00

Spencer, Iowa, August 7, 1924.

Captain J. F. Jaudon,
321 N. W. Fourth Avenue,
Miami, Florida.

Dear Captain:

I have your two letters of recent date and was interested in the pictures you sent. I also looked over the copy of the Post which you sent forward and thought the big *Adus* were a good thing. I presume you will want to keep pushing a little harder all the time from now until election day, being careful, of course, not to stumble into any roorback.

Of course, I do not like Barron Collier very well and would like to soak him, but I suppose he has a lot of friends and parasites and I do not know whether it is the best policy to poke at him too much. We don't want to have this fight a personal fight but our argument should be for the community interest. Of course, you know the situation a lot better than I do and no doubt you have reasons for whatever is printed along this line.

I have written Judge McDougal asking as to the wisdom of some of the advertisements that are going out. It has occurred to me that there was quite a little difference between \$20.00 per acre and \$60.00 per acre where both prices are quoted in the same advertisement and still, it may be that local conditions warrant it.

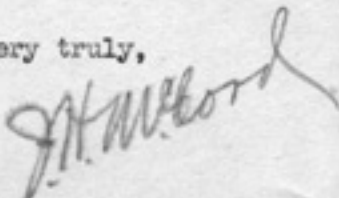
As I wrote you in a previous letter, it would be a good deal easier to decide on just what attitude to take as to prices and selling campaigns if the Chevelier Corporation could get financing to carry them along. I had hoped that the Roland Company would be able and willing to furnish this but I am afraid that avenue is closed, and I am very sure that Judge is not able to do it himself, so it would seem as though some heavy sales would have to be made at comparatively low figures, so as to keep our good ship afloat.

Your suggestion as to the drainage district matter should, of course, be taken up just as soon as we get down there and decision made as to what program we will follow. If we can get back the money expended on the road by adding it on to the land it would be a big saving.

Captain J. F. Jaudon-2

I don't know that the news items in regard to the Lost River are just exactly germane to the election, but it may be that the data he gets there will be useful when we commence to map out a drainage plan for the Jaudon District.

Yours very truly,



J. H. McCord.

JHM-ec

I have written Judge urging a speedy trip to Miami so all these various matters can be flushed out.