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Jacksonville, Fla., May 14th 1923

Mr. Geo. F. Cook, Secy & Treas.  
Chevelier Corporation,  
Miami, Fla.

Dear sir;-

Your favor of the 12th inst, to hand and I note fully what you have to say about Mr. C. H. VanDyke of your city having produced Mr. A. J. Armstrong, G. M. of the Hebard Cypress Company but failed to make the sale, in this connection will ask, when Mr. VanDyke had this up with the Hebard people, was he not offering this under an option that he had from your company and failed to make the sale during the life of his option, if so then Mr. Armstrong would be at liberty to buy from any Agent who could deliver the timber and would be in no way responsible to Mr. VanDyke.

Now Mr. Cook I am not trying to question Mr. VanDykes right to make the sale and collect the commission, but if he was working under an option and the same has expired, then I should be allowed to proceed with the sale should your present people holding the option fail to buy.

It is not my intention to try to get your company mixed up in a deal where two Agents claim to have the same client, I hope there will be some way by which you can see your way clear to allow us to push the matter of the sale to a successful termination

I called in Mr. Peterson who has had all of the talks with Mr. Armstrong, and have shown him your letter and he states that he will go to Waycross and see Mr. Armstrong and see just what can be done, and in the meantime I will ask that you give this matter your consideration and advise me, I will let you know what Mr. Armstrong has to say to Mr. Peterson on his return.

When does the present option expire?

As previously written you I had this timber up with the Hebard Cypress Company through Mr. R. R. Hopkins of Brunswick, Ga. and think that they would have bought it at that time if we could have shown them that transportation would be provided in the near future, now please do not construe from the above that I am making any claim on this ground as the time expiring since this offering was made would not justify my claiming prior rights with these people.

Yours very truly

S. C. Littlefield

P. O. Box 552