

HENRY C. BUTCHER  
PRESIDENT

GEO. W. LEX  
SECRETARY

PHONE, LOMBARD 3536

## EMPIRE LAND COMPANY

986 DREXEL BUILDING

PHILADELPHIA

August 25th, 1916.

The prices of all lands quoted are subject to prior sale and change without notice. No commissions will be paid unless sales are confirmed by the Company.

Mr. J. F. Jaudon,  
Miami, Fla.,

Dear Sir:

Yours two favors of the 10th, duly received and noted.

Regarding your request for exclusive agency to represent us in Dade and Lee Counties, would say, we have always declined such propositions, preferring to hold that right ourselves, we do however, work through agents, and where they have been instrumental in making a sale, we recognize such efforts by a certain amount of commission previously agreed upon, but in no case will be pay more than 5% commission, all of which is subject to the above stamped conditions.

Enclosed you will find map of our holdings in Lee Co., those marked with a cross, have been sold. If you have any offers to make, would suggest that you submit same, when they will receive prompt attention.

We desire to thank you for advising us regarding the assessments for 1916 and sorry to note they have increased the assessment in 53-35 from \$1.00 to \$2.00 per acre. Is there any way wherby we may succeed in having the same placed as last year, if so, we would appreciate hearing from you on the subject.

Trusting you will have great success in your new enterprise, we remain,

Yours very truly,

*G. W. Lex*  
Secretary.