



DIRECTION OF



OF AMERICA

The Penn-Harris

THE UNITED CHAIN

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UTICA, N.Y.
SYRACUSE, N.Y.
ROCHESTER, N.Y.
ROCHESTER, N.Y.
ERIC, PA.
FLINT, MICH.

THE BANCROFT
THE TEN EYCK
HOTEL UTICA
THE ONONDAGA
THE BENECA
HOTEL ROCHESTER
THE LAWRENCE
THE DURANT
HARRISBURG, PA.

TRENTON, N.J.
NEWARK, N.J.
AKRON, O.
WINDSOR, CAN.
MONTREAL, CAN.
NIAGARA FALLS, CAN.
HAMILTON, CAN.
TORONTO, CAN.
THE PENN-HARRIS

THE STADY-TRENT
THE ROBERT TREAT
THE PORTAGE
PRINCE EDWARD HOTEL
THE MOUNT ROYAL
THE CLIFTON
ROYAL CONNAUGHT
KING EDWARD HOTEL

UNDER CONSTRUCTION

NEW YORK CITY, THE RODSVELT PATERSON, N.J. THE ALEXANDER HAMILTON
SEATTLE, WASHINGTON THE OLYMPIC

HARRY S. Mc DONNELL
MANAGER

Harrisburg, Penn.

Sept. 26, 1923.

Cap't. J. F. Jaudon,
321 N. W. Fourth Ave.,
Miami, Florida.

My dear Captain Jaudon:-

Am in receipt of your kind favor of the 22nd inst., for which please accept my thanks. It is mighty nice of you to have sent a package to me at the Walton Hotel, Philadelphia, Pa., and I have written to them, requesting that they forward same. That is the only reason that I have not already thanked you and acknowledged receipt.

Am doing everything that I possibly can to leave here on the 1st of October, but I may be delayed a few days. I will, however, leave between the 1st and the 5th, and when I do, either from Philadelphia or Harrisburg, I will wire you at your home the day I leave advising you the time of my arrival in Jacksonville.

I am going to Florida on this trip for the purpose of purchasing land and staying in Florida until I have completed all of the details of the sale, which I want to start November 15th.

With reference to the 30,000 acres of land in Townships 52 and 53 South Range 35 East Dade County, you of course know my ideas on how this land should be purchased and I would therefore suggest that your people work out a definite proposal as to price, terms, etc. subject to inspection, and have this proposition made to PENNSYLVANIA SUGAR LAND CO. of Harrisburg, Pa., a Delaware Corporation.

I am thoroughly in accord with your suggestion that we both confer with Mr. MacLean when we start south.

I have no fear whatsoever but what I can deal with the Florida East Coast Railroad after they really know, understand and appreciate what my plan will do for them as well as their remaining lands in the Cape Sable District, but it is a question in my mind

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whether or not Mr. Harrison, Secretary of the Model Land Co., has had the kind of experience that will permit him to comprehend the value of the development, and take same fully into consideration when price and terms are considered.

I am writing him today, suggesting that he have Mr. Livingston in St. Augustine at the time that you and I confer with him, as I believe Mr. Livingston is the kind of a chap who will readily understand the importance of holding such an improvement close to home.

While I was in St. Augustine, Mr. Ingraham was apparently quite feeble, as he was unable to hold more than one conference in the morning and one in the afternoon.

There is absolutely no question in my mind that with you at the head of the Royal Palm Sugar and Planting Co., surrounding yourself with men of the calibre who will be glad of your association, that the entire plan will be a huge success, and I cannot imagine anything that you have ever done in the past or that you could do in the future which would force the people of the City of Miami and of Dade County to acknowledge you as one of the greatest contributors to this wonderful city's permanent and substantial success, and incidentally, return to you in addition a handsome financial return for the effort put forth.

Assuring you that I am looking forward with genuine happiness in anticipation of completing negotiations in Florida at the earliest moment, and with my kindest regards to yourself as well as all of the good people that I met in Miami, I am, believe me, as ever

Sincerely yours,

J. R. Keane