

FLORIDA INTERNATIONAL UNIVERSITY

GARY S. DESSLER

Biographical Sketch

Gary S. Dessler, Assistant Professor in the School of Business and Organizational Sciences, has been a member of the faculty since September 1, 1971.

Formerly a business consultant on organization analysis and climate and change studies and an Instructor in the School of Business at Hofstra University, Dessler is a candidate for his doctorate in business administration at the City University of New York.

He received his master of science degree from Rensselaer Polytechnic Institute in 1967 and his bachelor of science degree in 1966 from New York University.

During 1962-64, he served as Administrative Assistant to the Eastern Regional Sales Manager of the U.S. Plywood Corporation. In 1967-68, Dessler was a Teaching Assistant at Baruch College of the City University of New York and was promoted to a Lecturer in the School of Business the following year. In 1967, he also served as a Lecturer at Hunter College.

Dessler is the author of "Integrating the Social and Psychological Resources of Merged Companies: Some Applications of Recent Behavioral Science Findings to Management of Mergers," published in Corporate Acquisitions and Mergers, 1969, and a book review of "Control in Organizations," also published in 1969. In publication are two books, Management: A Situational Approach, due for release in 1972, and The Design of Organizations plus several articles on organizational theory and marketing concepts.

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