

Wood, Gar

WOOD HYDRAULIC HOIST & BODY COMPANY

OF DETROIT

MANUFACTURERS OF

WOOD HYDRAULIC HOISTS--STEEL AND WOODEN BODIES

4196 BELLEVUE AVE.

DETROIT, MICH.

BRANCHES:

NEW YORK, N. Y., 721 E. 128TH ST.
BOSTON, MASS., 5271 WASHINGTON ST.
PITTSBURGH, PA., 3723 LIBERTY AVE.
PHILADELPHIA, PA., 3428 N. 18TH ST.
DETROIT, MICH., 2025 GRAYTON AVE.
ST. LOUIS, MO., 1112 N. 8TH ST.
CHICAGO, ILL., 3791 WENTWORTH AVE.
MINNEAPOLIS, UNIVERSITY AT 8TH AVE. S.E.
MILWAUKEE, WIS., 2815 DUNBAR PLACE
WINDSOR, ONT., 1025 TECUMSEH ROAD

DISTRIBUTORS:

CLEVELAND, OHIO, 2822 CEDAR AVE.
SAN FRANCISCO, CAL., 21 MINNA ST.
LOS ANGELES, CAL., 165 E. JEFFERSON ST.
SEATTLE, WASH., 1102 PINE ST.
PORTLAND, ORE., 22 FOURTH ST.
DENVER, COLO., 18TH AND WAZEE STS.
SALT LAKE CITY, UTAH, 141 PIERPONT AVE.
RICHMOND, VA., 19 S. LINDEN ST.

November 5, 1921.

Mr. Carl G. Fisher,

Indianapolis, Ind.

My dear Mr. Fisher:

Have your wire concerning payment and figuring Allison for \$15,000 and you for \$10,000, myself and associates will take enough stock to aggregate at this time \$60,000, and believe I can raise this to a total of \$70,000 within a few days.

Let me know at once if Harry Stutz subscribes to the fund and how we can reach Allison.

If it is necessary to close the deal immediately and it is satisfactory to you I will act as temporary treasurer and go through with the details. You can send me a check for your subscription. I will make up the balance here and pay the first two payments of \$22,000.

I wish you would also mail me any papers or temporary agreement you have had with the government on the subject.

My plans would be to construct a building of sheet iron with a cement floor on railroad siding adjacent our body plant here, where we would have supervision of watchman, etc., and proceed to actual selling of the motors.

I would be willing to take this building back at the expiration of three years at one half its cost. In order to have sufficient working capital I would suggest that we raise \$100,000, incorporate under the New Jersey laws and have our stock fully paid in in order that we will not run afoul of the security commissioner. We will have no trouble in disposing of the balance of the stock within the next two or three weeks.

Will you kindly advise me fully Monday and J. L. Barrett will keep me in touch with the matter and will proceed with the building at once.

Very truly yours,

Garwood



DUMPING UNITS FOR MOTOR TRUCKS

WOOD HYDRAULIC HOIST & BODY COMPANY

OF DETROIT

MANUFACTURERS OF

WOOD HYDRAULIC HOISTS--STEEL AND WOODEN BODIES

BRANCHES:

NEW YORK, N. Y., 721 E. 128TH ST.
PITTSBURGH, PA., 2723 LIBERTY AVE.
PHILADELPHIA, PA., 3428 N. 10TH ST.
DETROIT, MICH., 8032 GRAYSTOT AVE.
ST. LOUIS, MO., 1112 N. 9TH ST.
BOSTON, MASS., 3571 WASHINGTON ST.
CHICAGO, ILL., 3781 WENTWORTH AVE.
MINNEAPOLIS, UNIVERSITY AT 8TH AVE. S.E.
MILWAUKEE, WIS., 2815 DUNBAR PLACE
WINDSOR, ONT., 1022 TECUMSEH ROAD

4196 BELLEVUE AVE.
DETROIT, MICH.

November 12, 1921.

DISTRIBUTORS:

CLEVELAND, OHIO, 3933 CEDAR AVE.
SAN FRANCISCO, CAL., 81 MINNA ST.
LOS ANGELES, CAL., 105 E. JEFFERSON ST.
SEATTLE, WASH., 1106 PINE ST.
DENVER, COL., 18TH AND WALES STS.
RICHMOND, VA., 12 S. LINDEN ST.
SALT LAKE CITY, UTAH, 141 PIERPONT AVE.
PORTLAND, ORE., 53 FOURTH ST.

Mr. Carl G. Fisher,

Indianapolis, Ind.

Dear Mr. Fisher:

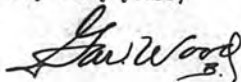
We have completed first payment of 10% to the Government for the aeronautical motors and have asked Allison to forward check for his subscription in order that we may meet second payment.

We are now getting squared off for the building and will write you fully the progress we are making. We have been given 90 days to remove the material from the Government depots.

The prospects look very bright and in my opinion we should move quite a quantity of these engines during the Spring.

Had a talk with C. W. Kotcher and while he did not refuse to come into the Company, stated if we got in a position that we had to have some more money he would help us out. I think it would be well for you to write him a letter when you reach Florida dwelling on the encouragement of the sport, etc. and ask him to come in for a nominal sum of \$2500 which I think he will do.

Very truly yours,



CAW:RG



DUMPING UNITS FOR MOTOR TRUCKS

November 15th, 1921.

Mr. Gar Wood,
4196 Bellevue Ave.,
Detroit, Michigan.

Dear Gar:

I have yours of the 12th. I will drop Kotcher a note and try to get him to come in for \$2,500, and a good thing in this case I think would be to tell Kotcher that he can take his stock out in engines at any time he might want to do so. This might appeal to him as he may think of building a new light express cruiser with about 500 H. P.

I think Webb Jay will come in for a small amount and I believe it will be well for you to see Eddie Edenburn and get him to write your press story. This press story hooked up with your name will carry heavily all over the United States and if you get it all written out the way you want it, it will also carry in Motor Boating, and other papers without being garbled.

As soon as I get down to Miami and get squared up, I will dig you up the balance of my first payment and send it on to you. I am leaving for Florida tomorrow night and will see Webb Jay down there and try and get him to come into the company.

We want to get as many racing men as we can.

You should get Commodore Greening, by all means, if you can.

Yours -

CGF:M

FIAT
BENZ
LIBERTY
MERCEDES
BEARDMORE

*To be sent to Allison
They returned files
for motor; out*

DETROIT MARINE-AERO ENGINE CO.

Converted Aeroplane Engines
For Marine Purposes

4196 Bellevue Ave.

WOOD

DETROIT, MICHIGAN

November 26, 1921.

Mr. Carl G. Fisher,
Miami Beach,
Fla.

My dear Carl:

We are expecting to start the erection of a temporary building to store the motors next week and should be in shape to commence shipping within the next thirty days.

The Allison Engineering Company are expressing two motors to Detroit today and we will try one of them out at Algonac immediately and see how they work in a boat.

We intend incorporating next week.

We have sold \$66,000 worth of stock and expect to sell some more stock as soon as we can get a little time. Our plans are to put on a Marine Motor salesman and probably put Jay Smith in charge of the mechanical end, commence advertising as soon as we can get some photographs and a report on the action of the engines, and get busy.

Mr. Barrett and some of my boys will put in a good deal of time on working out the details of putting the proposition over and in consideration of this, if agreeable to yourself and Allison, where it is necessary to effect the sale of an engine, to provide the boat, we can have the Smith Boat & Engine Works construct such boat.

We have had a number of inquiries for the motors and I believe they will go fast when we commence advertising them.

We had figured on the following directors:

Otto E. Barthel,
Carl Fisher,
Mr. Allison.

If agreeable to you I will accept the presidency and we will make J. Lee Barret, Secretary and Treasurer.

Kindly get after Webb Jay and have him send us a check.

The Gar, Jr. is now at Albany, all ready for the trip South but I don't expect to get away until the first week in January.

With kindest personal regards and looking forward to seeing you, I am

Very truly yours,

Gar Wood

GAW:RG

DETROIT MARINE-AERO ENGINE CO.

Converted Aeroplane Engines
For Marine Purposes

4196 Bellevue Ave.

DETROIT, MICHIGAN

November 26, 1921.

FIAT
BENZ
LIBERTY
MERCEDES
BEARDMORE

Mr. Carl G. Fisher,
Miami Beach,
Fla.

My dear Carl:

We propose to sell the motors equipped for marine purposes for \$1500, single motors \$500, in quantities up to ten, \$400 and from 10 to 25, \$350. Any suggestions regarding this price will be appreciated.

Very truly yours,

Gar. Wood

GAW:RG

DETROIT MARINE-AERO ENGINE CO.

Manufactured Aircraft Engines
For Marine Purposes

November 29th, 1921.

DETROIT, MICHIGAN
Mr. Gar Wood,
Detroit Marine-Aero Engine Company,
Detroit, Michigan.

Dear Gar:

I have your letter and I have passed it on to Jim for any comment he may wish to make on same. As far as I can see, your plans are O.K.

I am quite sure that the experience Gilman has had with motors of this type will be very valuable to Jay Smith. Jay is one of the best engineers that I know, one of the best boat racing men in the country and a very good mechanic - but there are a lot of little inside points of motor construction and preparation against troubles that he doesn't know and that he can learn from Gilman. I would advise that you let him go down and talk to Gilman about any of the troubles he runs into. This motor is worth putting out right; the clutch and equipment should be in keeping with the rest of the workmanship. If they made a bad start it might mean a loss of hundreds of thousands of dollars to the Company - and they ought to have regular mechanics get some of the first installations.

I want a couple of the motors as soon as they are in good shape, and Webb Jay wants a couple. I saw him yesterday and he said he was ready to send you a check but that he had a letter from you stating you would be down here soon. I think he expects you here this next week. If I see Webb within the next few days, which is likely, I will tell him to send you a check for his share. I don't know at the present time what proportion he is going to take.

Yours very truly,

CGF:R

DETROIT MARINE-AERO ENGINE CO.

Converted Aeroplane Engines
For Marine Purposes

4196 Bellevue Ave.

FIAT
BENZ
LIBERTY
MERCEDES
BEARDMORE

DETROIT, MICHIGAN
December 1, 1921.

Mr. Carl G. Fisher:
Miami Beach,
Fla.

My dear Mr. Fisher:

We have sold \$70,000 worth of stock in the above syndicate and expect to incorporate under the State laws of Michigan next week.

We have arranged with the Wood Hydraulic Hoist & Body Company for a free site located on a good railroad siding, amply protected by a high barbed wire fence, and will also be given free watchman service. Upon this site we will start the erection of a corrugated iron building, 135 ft. long, 90 ft. wide and 10 ft. high which will give us over 12,000 sq. ft. at a cost of approximately \$6,000. Then we propose writing off at \$2,000 per year covering a three year program by which time we hope to have disposed of the entire lot of motors.

We expect to place Jay Smith, who has had long and successful experience with Liberty motors in the Smith Boat and Engine Works at Algonac, in charge of the mechanical end of the business, and for the present we will handle the selling end ourselves, starting on publicity and direct campaigns just as soon as our experiments are finished with the first Fiat motor which we have just received from the Allison Engineering Company, Indianapolis, Ind.

We are planning on exhibiting the motor at the Motor Boat show in New York and also at three or four of the principal automobile shows during the coming season.

During the period I am away from the city the business will be handled by a board of directors under the management of J. Lee Barrett.

Yesterday we sold two Fiats for \$400 each and have about ten live prospects on hand. The Government has given us ninety days in which to remove the motors from the various depots and we will start shipping them as soon as the erection of our building is completed. We have opened negotiations with a number of boat and aeroplane builders and expect some favorable reports at an early date. We are also working on some literature which should be under way in the next two weeks.

There are approximately thirty carloads of motors purchased in this lot and of course considerable work in time will be involved in shipping them and storing them. We have decided to take only the stock shown on the attached list.

C.B.F.

-2-

12/1/31.

The terms of purchase gives us until May 11th, 1922 to make final payment of thirty-three and a third (33 1/3) %.

I would like very much to have your approval of the above program and also check for \$500.

Very truly yours,



GAW:RG

Enclosure.

HOMER BOND

Approximately	- 28 Beardmore Engines	⊙	\$ 125 each.....	\$ 3,500
"	- 364 Fiat	"	⊙ 100 "	36,400
"	- 82 Benz	"	⊙ 125 "	10,250
	- 74 Mercedes	"	⊙ 100 "	7,400
	2 Isotta-Fraschini	⊙	500 "	1,000
	700 Tachometers	⊙	7.00 "	<u>4,900</u>
			Total.....	\$63,450

December 7th, 1921.

Mr. Gar Wood, President,
Detroit Marine-Aero Engine Company,
Detroit, Michigan.

Dear Gar :

In the last few days I have sold Mr. Oscar Daniels a pair of FIAT rebuilt motors - and also a pair to Mr/ Osius.

It is very important that we have a pair of these motors here at a very early date - and at least one motor in a runabout so that the motors can be demonstrated. There are going to be several big sales here this year. It would be a great thing if we had a pair of motors in an express cruiser of about 45-feet. I am satisfied five or six express cruisers could be sold.

Mr. Daniels is going to build his own express cruiser copying "Shadow V" - but he wants to make the hull of steel. Mr. Osius wants to have his boat built but also wants to consider a high speed runabout for racing purposes with a pair of FIAT's.

Now, on receipt of this letter, write me just what the situation is - what gears you have decided upon - and when you can have a runabout down here completely equipped.

Yours very truly,

CGFR

WOOD HYDRAULIC HOIST & BODY COMPANY

OF DETROIT

MANUFACTURERS OF

WOOD HYDRAULIC HOISTS—STEEL AND WOODEN BODIES

4196 BELLEVUE AVE.

DETROIT, MICH.

Dec. 13th,
1921.

BRANCHES:

NEW YORK, N. Y., 721 E. 125TH ST.
BOSTON, MASS., 2371 WASHINGTON ST.
PITTSBURGH, PA., 2723 LIBERTY AVE.
PHILADELPHIA, PA., 2428 N. 15TH ST.
DETROIT, MICH., 2825 GRATIOT AVE.
ST. LOUIS, MO., 1112 N. 8TH ST.
CHICAGO, ILL., 3781 WENTWORTH AVE.
MINNEAPOLIS, UNIVERSITY AT 6TH AVE. S. E.
MILWAUKEE, WIS., 2218 DUNBAR PLACE
WINDSOR, ONT., 1022 TECUMSEH ROAD

DISTRIBUTORS:

CLEVELAND, OHIO, 2923 CEDAR AVE.
SAN FRANCISCO, CAL., 51 MINNA ST.
LOS ANGELES, CAL., 168 E. JEFFERSON ST.
SEATTLE, WASH., 1108 PINE ST.
PORTLAND, ORE., 93 FOURTH ST.
DENVER, COL., 1878 AND WADSWELL STS.
SALT LAKE CITY, UTAH, 141 PIERPONT AVE.
RICHMOND, VA., 16 S. LINDEN ST.

Mr. Carl G. Fisher,
Miami Beach,
Fla.

My dear Carl:

I have your letter of the 7th inst. and your report has created a great deal of enthusiasm among the boys.

I talked with Mr. Gilman, long distance, yesterday and this week engineers from Joe's Gear Company, Wagner Electric Company and a number of other concerns will visit us in Detroit and you may rest assured we will work out the most practical plan possible in converting these motors at a price that will make them move fast.

We are not wasting a minute the only draw-back thus far is that we have not received the sales papers from the Government. Unless we get action this week I will send Mr. Barrett to Washington to take up with General Patrick personally. I will write you within a few days.

With kindest personal regards, I remain

Very truly yours,

Geo. Wood

GAW:RG



DUMPING UNITS FOR MOTOR TRUCKS

December 16th, 1921.

Mr. Gar Wood, President,
Detroit Aero-Marine Engine Company,
Detroit, Michigan.

Dear Gar :

If it is at all possible, you should have a completed engine at the Motor Boat Show and a completed motor installed in a runabout down here, so that some of the people anticipating a purchase could see the motor actually perform.

It may pay to have Gilman run one of these motors to destruction - or get it ready at Indianapolis, say, and give it a 50 or 100 hour test where you and Jay Smith could keep your eye on it.

I am quite sure that we will have quite a business on these motors if they get started away in good shape. A great deal depends upon the start they make.

Yours very truly,

CGF:R

CGF

WOOD HYDRAULIC HOIST & BODY COMPANY

OF DETROIT

MANUFACTURERS OF

WOOD HYDRAULIC HOISTS--STEEL AND WOODEN BODIES

4196 BELLEVUE AVE.

DETROIT, MICH.

Dec. 14, 1921.

BRANCHES:

NEW YORK, N. Y., 721 E. 128TH ST.
BOSTON, MASS., 2371 WASHINGTON ST.
PITTSBURGH, PA., 2723 LIBERTY AVE.
PHILADELPHIA, PA., 2418 N. 16TH ST.
DETROIT, MICH., 2623 GRATIOT AVE.
ST. LOUIS, MO., 1112 N. 8TH ST.
CHICAGO, ILL., 3781 WENTWORTH AVE.
MINNEAPOLIS, UNIVERSITY AT 6TH AVE. S.E.
MILWAUKEE, WIS., 2212 DUNBAR PLACE
WINDSOR, ONT., 1022 TECUMSEH ROAD

DISTRIBUTORS:

CLEVELAND, OHIO, 3233 CEDAR AVE.
SAN FRANCISCO, CAL., 21 MINNA ST.
LOS ANGELES, CAL., 125 E. JEFFERSON ST.
SEATTLE, WASH., 1108 PINE ST.
PORTLAND, ORE., 23 FOURTH ST.
DENVER, COL., 18TH AND WAZEE STS.
SALT LAKE CITY, UTAH, 141 PIERPONT AVE.
RICHMOND, VA., 12 S. LINDEN ST.

Mr. Carl G. Fisher,
Miami Beach,
Fla.

My dear Mr. Fisher:

I have decided to set the list price of the Fiat motor converted for marine use at \$1800, allowing a 15% discount to the distributor and boat builders.

Our investigations thus far would indicate that we will be able to get \$500 per engine at this figure.

Our idea in setting this price was the engine could be moved rapidly at a fair price and this will be the prime object of the organization. If you have any suggestions to give regarding the selling price, kindly advise.

We figure we have an immediate sale for 15 of these motors as soon as converted.

We are contemplating selling Fiat engine as is, \$500, single; two or more up to ten, \$450 and ten to twenty-five, \$425.

Very truly yours,

GAW:RG



DUMPING UNITS FOR MOTOR TRUCKS

THE CARL G. FISHER PROPERTIES

Gar Wood

MEMO TO Mr. Fisher

DATE May 5, 1927.

FROM Mr. Chase

SUBJECT _____

I have cleared up the Ogden matter. Have given Ogden the opportunity of retaining his property if he so desires. Ogden did not seem a bit interested in holding this property and after clearing up the title I have advised Gar Wood that he can have the lot on the terms you agreed with him.

Gar Wood seems very much delighted and is going ahead with building a wall around his present holdings consisting of three hundred feet on Indiana Creek. The Indian center of the three hundred feet is his new residence.

C. W. CHASE JR.

C. W. Chase Jr.

CWC:VD

250 WEST FIFTY SEVENTH STREET

Gar Wood

New York City, Feb. 3, 1930

Mr. Carl G. Fisher,
Miami Beach, Florida.

My dear Carl:

I tried to get in to see you when I was to the Beach in December, but was called home earlier than I had expected so did not get a chance to see you.

I am hoping to return the latter part of this month and look forward to seeing you then.

I have been quite concerned over a report that is being circulated to the effect that Gar Wood has made an application for a permit to build an Air Plane Hangar on property owned by him on Biscayne Bay. I do not believe that the Bay Shore Company, yourself, the Council or the Government would permit such a public nuisance of this character. It would certainly be a violation of the residential restrictions and I sincerely hope that this permit will not be granted.

As a property owner, I consider this a violation of my rights and I am quite confident that the other property holders in that neighborhood feel the same about it.

If Mr. Wood wants to build a hangar he should build it in some locality where it would not be as objectionable as it would be to such a high class residential property as LaGorce subdivision, and I hope you will make every effort to stop it if it is being considered.

With regards and looking forward to seeing you in a few weeks, I remain.

Sincerely yours,

J. A. BRANDER.

February 6, 1930.

Mr. J. A. Brander,
250 West 57th Street,
New York City.

Dear John:

I have yours of the 3rd. Mr. Gar Wood had drawings made for a very substantial but good looking house with an opening for an aeroplane underneath the house. However, there has been so much objection by the neighboring property holders that the City Council has taken the matter in hand and all work has been stopped awaiting Gar Wood's return, which will probably be in a few days. At that time, I think he will be persuaded to fill up the hole and abandon the idea of a hangar underneath the house.

However, I don't know whether he can legally be kept from having a boat slip under his house and I don't believe it would be any great nuisance to the property holders if his original plans are maintained.

I am sending your letter to John Levi and you will no doubt hear from him.

Yours,

CGF:T