

**Moskovics,  
Frederick E.**

IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

Monday  
March  
Tenth  
1930

Mr. Carl G. Fisher  
Miami Beach  
Florida

Dear Carl:

Not having heard from you in a long time, I know you are happy and healthy, especially, in view of the fact that I understand the only place in Florida that has been busy and crowded has been and is Miami Beach.

Mr. William J. Grady, one of my partners in a business in which I am interested, is stopping at the Hollywood Beach Hotel, and would like an opportunity to play on the LaGource golf course while he is there. I will gladly pay whatever charges might be incurred. By doing this you will greatly oblige,

Yours sincerely,



Fredrick E. Moskovics

FEM AKG

IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

Thursday

June

5th

1930

Carl G. Fisher, Esq.  
Port Washington  
Long Island, New York

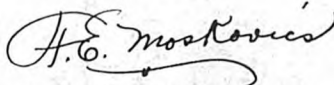
Dear Carl:

Would it be possible to have the last payment, which I have to make next month, on the Montauk Beach property renewed for one year? I have met all the other payments, and only owe something like six thousand dollars on the property. It would be a great convenience if you could renew the payment for me for one year. Please let me know.

I hope you are all well.

With best wishes, I am

Sincerely yours,



Fredrick E. Moskovics

FEM AKG

June 7, 1930.

Mr. Fredrick E. Moskovics,  
44 Wall Street,  
New York, N.Y.

Dear Fred:

I have yours of the 5th. I would like, if you could, to have you make half the balance payment on your property.

I have put in over \$700,000. in additional funds in the property during the last year, and as sales have not commenced here yet to any great extent, I am prepared and have made arrangements to continue to advance moneys for improvements and up-keep of the property, up to another million dollars. In fact, I am making a good many sacrifices in sales of property such as the Indianapolis property, and am putting the money in Montauk.

If you can take care of the half, we will be very glad to defer the other half payment.

Some very handsome buildings have been completed here since you have been here. The latest one just finished on the east side of the big lake is for Mr. Lou Wasey.

Yours,

OGF:T

IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

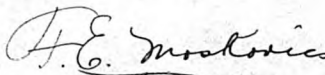
Monday  
June  
Ninth  
1930

Mr. Carl G. Fisher  
Montauk, Long Island  
New York

Dear Carl:

I will take care of the payment as you suggest when it comes due -- I will take care of half of it. It may be just a few days late, but I expect some returns in, and I can handle that amount.

Sincerely yours,



Fredrick E. Moskovic

FEM AKG

C

June 13, 1930.

Mr. Fredrick E. Moskovics,  
44 Wall Street,  
New York City.

Dear Fred:

I hope you will come down and see me some time soon. As a property owner, I would like to have you as my guest to play some golf or tennis and help eat some hot catfish.

The place looks wonderful, and while we have not a big crowd at the front door to buy property I am sure they are going to be here some day. We may have to wait a couple of years before this situation occurs. In the meantime, I am in hopes they will get through trading in stocks and settle down to the purchase of real estate -- which, after all, is the only substantial and real investment a man can make.

Yours,

CGF:T

P.S.

Bring some fellows out with you to go fishing. I have the "Shadow H" here, and if you had been with me last week you probably would have jumped overboard and caught fish with bare hands. I never saw so many fish in my life. I am not guaranteeing the same number of fish will be here when you come down, but I can show you where they were.

IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

June  
16th  
1930

Mr. Carl G. Fisher  
Montauk, Long Island  
New York

Dear Carl:

Thanks awfully for yours of the thirteenth.

The trouble is, Rose and I have taken a place at Riverside, Connecticut, which is just outside of Greenwich, and are having a darn lot of fun. However, I will make it a point to get to Montauk.

As a matter of fact, some of my associates here want very much to see Montauk, and they are real fellows.

The stock market is nothing to brag about. If I had taken your advice and stuck everything in real estate, I, too, would have been better off.

I certainly want to see you, and that as soon as possible. I am going West this afternoon, and it will be ten days before my return, but I will try to arrange it then.

Sincerely yours,



Fredrick E. Moskovics

FEM AKG

C

IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

Thursday

July

Tenth

1930

Mr. Carl G. Fisher  
Montauk, Long Island  
New York

Dear Carl:

The note on the Montauk Beach Development property of \$5,628.75, which you said you would let me cut in two, is due July eleventh.

I have some funds coming in in about a week. Do you mind if I wait until the beginning of the week before I send it?

Sincerely yours,

  
Fredrick E. Moskovic

FEM AKG

*P.S. How are you + Margot?  
Please remember me + love  
H*



# IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

Thursday  
September  
Fourth  
1930

Carl Fisher, Esq.  
Montauk, Long Island  
New York

Dear Carl:

Since my return from Montauk, I have been thinking about Montauk and you a great deal, and I wonder if you realize as well as one who just goes out there occasionally what a wonderful thing that is.

I agree with you that what you need out there is one real fellow to push it. You will remember you talked that over with me, and I have been thinking about that.

I have in mind a man that I think has the ideal qualities for that job. He is an organizer of the first order. He has a splendid standing. He is a man of very high character and has an unpeachable past record. He is an administrator of the first rank. He knows finances, can handle men; a leader; and in every way a high class, fearless, upstanding fellow.

The only reluctance I have in suggesting him to you is that he is a man of such independent character and derives his conclusions from independent deductions that you and he may eventually clash, but I do not think you would object to that particularly, would you? if he gets results.

This man is so good that I have not the faintest hesitancy in recommending him to you. If you want to meet him, call me on the telephone on receipt of this and I will pack him up and ship him out to Montauk. If not, you can tell me where I should go for butting into your business. That

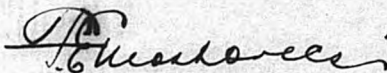
Page Two

Carl Fisher, Esq.  
Montauk, Long Island  
New York

will be perfectly all right with me.

I hope Margaret is better. Please convey to her  
my love, and accept for yourself my profound and  
perfumed regards.

Sincerely yours,



Frederick E. Moskovich

FEM AKG

4

September 8, 1930.

Mr. F. E. Moskovics,  
44 Wall Street,  
New York City

My dear Fred:

Thanks a lot for yours of recent date. We have tried a lot of ways to sell real estate and have had more or less success with it; but we have learned one thing -- you cannot sell real estate to people who don't want it.

A year ago at the earnest solicitation of our Board of Directors some high pressure methods were put into the property at considerable additional expense, with the result we not only did not increase our business but we did increase our expense considerably.

Yours,

CGF:T

IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

Tuesday  
September  
Ninth  
1930

Mr. Caleb Bragg  
135 East 14th Street  
New York, N. Y.

My dear Caley:

I have just forgotten to write you telling you how much I admired your place at Montauk. I looked it over from the shore and it is one of the most beautiful things I have ever seen.

I enjoyed my stay out there very much indeed. The only thing I marvelled at is that more people did not go out. I am confident if they knew its beauty, they would, and the matter looks to me like an awfully simple one to get more people to go out there. For your information, I had a party of fourteen -- seven couples -- and all of them admired it very much.

Very truly yours,



Fredrick E. Moskovics

FEM AKG

Copy - c/o Bragg-Kliesrath Corp.  
Queens Boulevard and Harold Ave.  
Long Island City, New York

IMPROVED PRODUCTS CORPORATION

44 WALL STREET

NEW YORK, N.Y.

Tuesday  
September  
Ninth  
1930

Carl G. Fisher, Esq.  
Montauk, Long Island  
New York

Dear Carl:

My friend is not a high pressure man, but  
a steady going, conservative executive.

Read my letter again!

If you want to see him, I will ship him out.

Sincerely yours,

*F. E. Moskovic*  
Fredrick E. Moskovic

FEM AKG

P.S. How long do you plan to stay  
at Montauk - I'd still like to  
come out & go fishing with  
Capt. Thompson  
7.

September 12, 1930.

Mr. F. E. Moskovics,  
44 Wall Street,  
New York City.

Dear Fred:

Replying to yours of the 9th:  
I will be very glad to talk to your friend  
at any time you want to have him drop out  
here; but I am quite sure we have not any-  
position for him, and we know that at this  
time there is not a sale for this property  
with even a tremendous amount of advertising.  
It cannot be sold until people are more in  
the mood of purchasing suburban property.

I think you could get a date with  
Charlie now as he has filled most of his  
dates and he won't be here later than the  
first of October.

Yours,

CF:T

*[Faint handwritten notes and signatures are visible at the bottom of the page.]*