Coffin, Howard E.

POSTAL TELEGRAPH — COMMERCIAL CABLES CLARENCE H. MACKAY, PRESIDENT. FAST TELEGRAM DAY LETTER NIGHT TELEGRAM NIGHT LETTER The sender must must sen't as X opposite the class of structure of service desired; etherwise the telegram will be transmitted as a fast belegram. THE POSTAL TELEGRAPH—CABLE COMPANY [INCORPORATED] TRANSMITS AND DELIVERS THIS MESSAGE SUBJECT TO THE SERVICE desired; etherwise the telegram will be transmitted as a fast belegram. STANDARD TIME STANDARD TIME

SEND the following Telegram, subject to the terms on back hereof, which are hereby agreed to.

Carl G. Fisher

Port Washington, L.I.

form 2

To

(Street and No.)

(Place)

May 7

May 7th, 1924.

Darien. Ga.

HAVE UNDER DISCUSSION YOUR MIAMI OFFICE PURCHASE SEVERAL OCEAN FRONT LOTS STOP YOUR NEW PROJECT ON VIRGINIA KEYS APPEALS TO ME AS MORE DESIRABLE FOR HOME LOCATION GIVING GREATER PRIVACY ETC. STOP LIKE TO DISCUSS SITUATION WITH YOU WHEN NORTH NEXT WEEK STOP ROY AND SELF HAVE JUST MADE VERY INTERESTING TOUR OF FLORIDA STOP PLEASE WIRE ME YOUR NEXT WEEKS WHERE ABOUTS. ADDRESS DARIEN

HEC

ay 9th, 1924. Mr. Howard E. Coffin. Rudson Motor Car Co. New York City. My dear Howard: I received your wire of the 7th and replied to same asking you to run out and see me when you arrive in New York. I will be very much interested to have your opinion, after you have toured Florids - I would especially like to listen to that old moss-back. Roy, and what he has to say. I am sorry you arrived at Mismi Beach after the season was over. We had a very wonderful season and everything is going big; and I believe that next year will considerably out-do the past season, for the reason that each new person who visits-Miami Beach seems to take upon himself as a duty to go out and spend a lot of time in boosting that part of Florida, and the Beach in particular. We are at last on the right side of the ledger, in good sized figures; but we would like to have a let more population of your class. We will have to consider Roy and give him a physical examination first. Incidentally, I have a very interesting purchase up here that looks two or three times as good as Miami Beach, and if you and Roy would like to dabble some in a very interesting work, I will be glad to talk more about it when foromens up. Yours CGF-mo



2335 FIRST NATIONAL BANK BUILDING

October 30,1926.

Mr. Carl G. Fisher, Port Washington, Long Island.

Dear Carl :-

In accordance with your letter of October 26 it looks to me as though you would be ready to leave Washington for the South along about the 11th or 12th of November. This will suit me as that would mean that you would probably but in at Norfolk with your boat and run up to Washington by train, returning thence to Norfolk and going on South from there. In any event this would get you to Sapeloe around the 13th or 14th.

The Naval Consulting Board with which I served during the War are having their annual dinner on the evening of November 11 probably at East Orange, New Jersey provided that Thomas A. Edison's health is such that he can attend. I have had to miss this for the past two years and in as much as it is probable that this may be one of the last times that Mr. Edison can be with us, I should like to make sure of attending this dinner meeting at which about twenty of us who fought in the War together will have an opportunity to discuss many things.

It looks to me from your letter that in any event you will arrive at Sapeloe during the week between the 14th and 21st of November and I am making my plans accordingly. Should you be delayed two or three days beyond the 14th it would not matter to me.

It occurs to me that I did not give you definite instructions as to landing at Sapeloe island. You will come in to Dobo! Sound, through the buoy marked "channel" just to the South-Eastward of the Sapeloe lighthouse and may then drop anchor in the sound immediately off the lighthouse or if the weather should happen to be bad you can proceed farther up the sound and anchor in the mouth of the Duplin river which you will find marked on the chart back of the Island and adjacent to the dock which you will find there. I am not quite sure whether there is water enough at dead low tide for you to lie immediately against the dock but I am sure that there is plenty of water 100 Ft. farther out. I am wiring to have soundings made at this point and shall advise you some time during the coming week.

Page -2-

To: Mr. Carl G. Fisher

We can then have a look over Sapeloe Island for a day or so and then run on down the Florida passage or outside to St. Simon's Sound and Brunswick.

This will give you a very comprehensive idea of the possibilities of this section of the Georgian coast, and I know that you will enjoy the visit in this plantation atmosphere of the old South.

It looks as if I would be kept in New York nearly all of the coming week and you may therefore reach me at the Engineers' Club with any answer to this letter.

Sincerely yours,

Howard Coffin

Co(Im

November 19,

Mr. Howard Coffin, Sapella Island, Georgia, Via Brunswick.

Dear Howard:

I am shipping you today some very old swords and pistols that were collected in Arabia. The scabbards on the swords as you can see are very old and have had a great deal of service on the desert. You can do away with the scabbards if you wish.

I am also sending you a dagger that was brought from Thibet and it also is supposed to be very old.

I enclose you a letter from a man named Hopkins who wants to sell some of his property located near you. I am writing him that I would not be interested in it at all at this time, as I thought you might perhaps want to acquire it later.

I have had a couple of very serious talks with Caley. On account of our proposed loan in New York, any arrangement I might make with you would have to be personal and not mix the Montauk Corporation into the deal at all.

Of course, coming from St. Simons here, where the water is as blue as indigo and the very bright sunshine and with flowers coming out everywhere, it leaves me very much prejudiced in favor of this country. I think you have a good many competitors on the island who have grabbed off some of the best property. At that it is a beautiful place. Considering the shock which Florida has had and the fact that there will literally be hundreds of thousands of lots and small pieces put on the market in Florida for the next five years at very low prices, I would advise that you take St. Simons development carefully and easily.

A golf course there would not be very much of an expense and neither would one polo field and a practise field. The golf course and the polo field would give you considerable as an attraction for the money expended. You might get some one young man in the neighborhood to try and organize a 29

Mr. Howard Coffin

pele teem just for the picture you would get, also it would be a good idea for someone to ride about the property even if you have to hire them to do so, as it will help the picture. I mean now, for the coming winter after this one.

A dock and anchorage is necessary. On account of your cooperation in Montauk, I feel that it is up to me to give you every possible assistance that I can and invest for you the same amount of money which you put into Montauk if you decide to go ahead, although I think the returns from Montauk will be many, many times in advance of either Simons Island or Miami Beach. But in the mean time you could have something to play with which would probably keep you out of mischief, and unless you get in too heavy, you could not lose very much.

Will write you further in the next day or two.

Yours,

COF-ma

Jamary 4, 1927 Mr. Howard Coffin Saneloe Plantation Sapeloe Island, Gs. Dear Howard: I have your wire of December 29th. Some important matters are coming up here in the next few days that would offer very umsual opportunity for you to take over a block of Montank Stock, which is difficult for the first subscribers to carry. Would like to have you on board with me. Last weeks sales amounted to ninetynine thousand five hundred dollars, of which thirty-eight thousand was telegraphed from Los Angles by Tommy Milton. Hope you can make it next week. Yours. CGF: JD

January 4. 1927 Mr. Howard Coffin Saneloe Plantation Sapeloe Island, Ga. Dear Howard: I have your wire of December 29th. Some important matters are coming up here in the next few days that would offer very umsual opportunity for you to take over a block of Montank Stock, which is difficult for the first subscribers to carry. Would like to have you on board with me. Last weeks sales amounted to ninetynine thousand five hundred dollars, of which thirty-eight thousand was telegraphed from Los Angles by Tommy Milton. Hope you can make it next week. Yours. CGF: JD



EWYORK.

BOSTON

MING FROM

ANTA (GA.) CCNSTITUTION JANUARY 0, 1927

HISTORIC ISLANDS BLOSSOMING OUT AS HUGE RESO

Pretentious Building Program Under Way on St. Simon's Island and Glynn-Isle.

BY BEN COOPER, Staff Correspondent, swick, Ga., January ck, Ga., J. 8 wick Special)—Upon millow sands of St. limon's island and dipan-lale, hal-owed by oft-told tales of Spanish nonks and missions, an English gen-(Special)-Simon's lowed tleman named Oglethorpe, blandy of th old singer of the and a sweet sing tles south, Lanier, within the a tore will rise one of the resort developments on the So fugrentest tore ath Atlantic coast, according to plans of Howard E. Coffin, Detroit millionaire,

associates and his Landscape slotches and plan the first unit, the Tolomate Co club, have already been drafted. and plans for Country Ac rluli, haye alte-work is end to stact expected tusl and by the about the development should the development should be bench a the 1000m blunda be year the deve well underway. club nt to the the stand near to Simon's Island, fac-Simon's Island, fac-l across the sound, will south end of St. Simon's islo ing Jekyl island across the and will be the center of a community with golf, fishing, of a winsports as some of and other

the main ttractions. Coffin Tribate Is Tribute to Collin.
Face-sighted, practical vision of
Howard Coffin is responsible for the
plan for the development planned by
Sea Island Investments, Inc., of which
he is president. Paul J. Varner and to Inc. of which he is president. Charles Wright vice presidents, arl are Lena M. Carle is secretary-treas and and Lena M. Larie in secretary-victor urer. The company was arganize to develop 2,000 acres, known a King's Retreat and Paim furbor of the south eard of St. Simple, island and the cantire area of Glynn-lab which is fire miles long, with a 40 foot beach at low water. was arganized harbor on

with a 400which in five miles long, was a foot beach at low water.

Mealking several years are that the natural beauty of the Georgia count, together with many other advantages and the constall islands of the constall islands of the count is a constalled on the constant islands of the count and beging the count of the count and beging the count of the count and beging the count of the coun

ts of Span bony in grey. W Page 16 Column 1.

Continued on om leaves. Palmet, saba and other to abound, while the man waters bubbles to account for the mere million Tenf p milio... lenf pine. vegetation of drinkle cround in he from iio. trees pure from tow. Fo

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rom the standpoint (an erotic, symi-treems of the Coffin curvely be equaled a te great cathedral a ignatic live oaks fest dusters of Spanish symphopy in grey, treen, and touches of grey, w

tree

indion from leaving place place place and vegetation about of drinking water ground in strong is to be had for of a fish-line we n fi for the mere di with baited book is Ideal Track.

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Kines and Spakhings did farming on S. Simon's their was famous the world more. The superdim boughs of a 10 and free near the Braunwick and of the St. Simon's highway. Sidory Lanier sat and received his inspec-sions which found medium of expre-sions in the three of the same today, and is the mecos of many of-mires o, the creek page, At Frederica, on St. Simon's island, At the same of the same of the state. What charted deal towns of the state. What Christ's church at Fred-tions of the day in Germia, and states what eventually became one of the most historic deal towns of the state. What Christ's church at Fred-preaches Wester amp and John Wesley preaches.

Live City.

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Brunswick Live City.
The Brunswick is wide-awayer and quick to act on a "The city is located entirely ter; has no nosquitors or and on head or configure and on head or configure makes hat a death rate wi Mode in port in port in port in port und, with of

is accord lower in part file which country. The chinate permits such as the summary. The chinate permits such as the superscript of 1851; so 716 degrees summer and 533 winter. The Brunwick plant of the Herentes Powder company is the largest manufactory of the country of the summar of 1851; so 716 degrees summer and 533 winter. The Brunwick plant of the Herentes Powder company is the largest constitution of the largest of the summar of the largest of largest

Attracks Much Attention

Astracks Morh Attention.
The Housing development is attracting attention from all sections of the auth or a the first, ourcosful the section of the auth or a the first, ourcosful thou from the state in which it has her acres sharedowners (O years non-Colonel Housine is a restling factor in the section of He

E. H E. Beredler, general monager of Removinch Peninsuls company, 1 see H. Myers enterpoise, is devel-ige fract of 20,000 acres along some road for division into small, and the second of the second to the second of the second results of the second of the second results of the second of the second second of the second of the second of the second second of the second of the second of the second second of the second of the second of the second second of the second of

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The ligurowick Railway and
had Securities commony, a
ork corporation which has own
res amount of Branwick proor many years, has storted the property the conompleted, and when the develo-ompleted, an 18-hole gulf co-he follower of the gutta-perc Walter J. Travis, intern orsa for

heater, and, when the development is completed, an Ts-hole poll course for the follower of the gatta-percha. Waiter J. Travis. Internationally known poll course are resident, is in heater than the manner of the follower of the gatta-percha. The woodlands of Kinr's Betreat and the marshabuds along the Kjorida passage offer a fine convertuality to produce unusual results. The curues will be adapted to burnament play, but will along furnish the ordinary player with a chance to reap credit.

The control of the development, in a travelopment, in addition to the country ellow, will be a large hotel facing the beach apposite the fact of the development, in a travelopment of the fact of the fact of the country lane, a transfillent avenue of live asks set out by James Spaiding, in 1700. The St. Simon's plan includes a year thank and other features to attract the cruising boatman en route to und from Florida.

The great suction dredge Bline Heis in

To Use Large Bredge.

The great suction drodge Blue Heron will be used to deepen the yacht basin and fill the marsh leg of the golf course and the site of the country title. This most modern dredging outfit in the worth today was delivered to the Paris-Singer organization just before the luli in the Florida boom. Should the success of the south as

ration just before the 1001 in 100 Florida bous. Should the success of the hotel at the south end of St. Simon's systemat, another bottl will be excelled at the national state of the south end of St. Simon's systematic state of the south end of St. Simon's systematic state of the south end of the summer as well as winter accupancy. While locally the Coffin orcanization has not attenuated its full development plans for Glyan-left, the Detroit office of indicate and Sandrera Atlantic City will be a Sandrera will be a sandre and successful the sandrera Sa project.

mant up page in a dentifying suited for mich a project in deeply marked the Glytomance has deeply marked the Glytomance has deeply marked the Glytomance has deeply marked the coast. Deginaring with the accupa-tion by the Spanish and the estab-lishment of those frontier contacts of civilization with unexplored sections, missions, the history of Bronsevick has been a glorious one, with military, religious and agricultural features. In the first years of Spanish ac-cupation, account 1656, a chain at the kind in California continues of the long the Georgia coust, chief points being Comberland Island, at a point long the Georgia coust, chief points

n point nn Je Sapelo Ta Cath heing Chameriand Island, at a point near the St. Merzy river, on Jekyl island, St. Simon's Island, Sapeloe island, Oasahaw island and St. Cath-erine's island, as well as inland points known as Talaje, near Brunswick; ULICITY

DUCLIBRATIONS

riabley, or a mature of mme arrayster shell, the cement used in that day on the Georgia const.

The tide of the Spanish occupation of Georgia was turned at Hisoody Marsh, on St. Simon's lained by Oglethorpe and his band of coloniate from Sevannah. Here it was also that John Sevannah. Here it was also that John Taylan brethern on mute to St. Simon's allowed the Taylan brethern on mute to St. Simon's nightness and resulted in the extablishment of Methodism. The Coupers, Kines and Spadising did farming on St. Simon's that was a function to the state of the stat

Under the spreading houghs of a Under the spreading houghs of a lite oak tree near the Brunewick end of the St. Simon's highway, Sidn'y Lanier sat and received his impres-sions which found medium of expres-sion in that beloved poem: "The Marshes of Glynn." The oak stands

Langer sat and the same which found medium or magnetic strains which found medium or magnetic strains the Grant of the own stands today, and is the mecan of many admirate or the great poet.

At Frederics, on St. Simon's island, Oglebbarpe established one of the largest forts of the day in Georgia, and started what reintually became one of the most historic dead towns of the strain was a character of the control of the cont

ceion standa a glant task uniter vincia. Charles Wesley saing and John Wesley preached.

Brunswick Live City.

Modern Brunswick is wide-awake, progressive and quick to act on new ideas. The city is located entirely on sait water; has no mospinitees at market and no local or continuous discases, so also has a death rate which are such that the continuous series of the country. The sity is located entirely on the open year around, with even the country. The first the country of the series summer and 533, winter.

The Reunswick plant of the Herenless Yewker company is the largest manufactory of naval stores by steam distilled process in the world. The Wesley of the Refluing company has a \$7,000 distilled process in the world. The world have been proposed to the country of the country of the second of the second of the country of the coun

Atlamatic mastal higher Atlantic mastal higher Calonel Houston has California truckers Atlantic canstal highway.

Colonel Houston law a large for.

of California truckers at work, and
fields that were wet and sodden a few
months ago are being put into slape
rapidly with tractors and barrows for
the planting of a winter crop of leituce early in January.

Attracks Much Attention.

insures in the property of the planeting of a winter crop or the planeting of the south as the first successful of the south of the first fall chib, sour of a zanet preserve consisting of thousands of source of their change of the first successful of their change of thei

In the accommanying ratogrances which will be found a number of views photographed by Kenneth Rogers. The Constitution staff photographer. The pictures show some of the geoderful scenes no both St. Simmo's

May 26, 1927.

Mr. Howard Coffin, 2335 First Natl. Bank Bldg., Detroit, Michigan.

Dear Howard:

Am just getting deeds for your hill top made up and signed and they will come on to you in the next day or two.

These hill tops we are selling at \$10,000 an acre to regular purchasers but in this case, as I explained to you, it gives us a chance to put you on a par with the bankers and will give you an inside price on property that is in the first subdivision. Am snding you deed for this property at \$30,000 instead of \$76,000 which would be the regular selling price. I am sure if for any reason you don't build on this property it will turn out to be a wonderful investment.

We just completed a nice sale on Belle Isle, Miami Beach, which is a little thirty acre is and in front of the Flamingo Hotel; a total acreage of 6.2 acres for \$ 165,000., which is a pretty good price considering the big wind. The man who bought this property is buying it for his daughter and son-in-law and the buyer of the property was in Miami during the hurricane, so he has not at least lost faith in Miami property.

Also completed a sale on Monday of one of our ocean front houses at Miami Beach at \$190,000 to another man who was in Miami through the hurricane and the house we have sold him was right in the middle of the hurricane's path but came through entirely undamaged.

Ron't fail to let me know if you go ahead with the dredging.

Yours,

CGF: T

AVERAGE USA MESSERVE.

July 16, 1927. Mr. Irving A. Collins, Hotel Green, Pasadena, California, Door Irv: We clinched yesterday, the sale to Frank Kistler of a \$52,500 building site and he is going to build a stone house of the Mexican type which will fit the scenery well. Incidental sales amounted to about \$30,000 but all the returns have not come in yet. We sold \$20,000 from the boat in addition to closing up Kistler. The big deal of the day, however, I made with Howard Coffin. Howard agreed to either bring his big dredge from Sapelo or purchase a new one at Baltimore which is almost completed, put it on the job and finish the dredging for us and take his pay in stock and land. What do you know about that for a day's work? He is more than ever sold on the property. The hotel count through the week is steadily up to ninety-three people the day before yesterday and going strong. Yours. CG-F: T

Atlanta Constiller

Develops Beach



COLONEL HOWARD E. COF-FIN, millionaire motor magnate, who is spending millions in transforming St. Simons Island into a veritable fairvland.

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COL. COFFIN PLANS GREAT SEA ISLAND BUILDING PROGRAM

Annex to Cloister One of Main Features at Georgia Resert

RALPH SMITH

Island, Oh., March 36 -A building program involving the expenditure immediately of half a million dollars was asnounced here Saturday by the Sea Island company, the agency through which Golonel Howard E. Coffin, millionaire motor magnate, is handling the development and transformation of St. Simons into a paradise of unparalleled beauty and charm.

The half-million-dollar program is not included in the extraordinary expenditure of Colonel Coffin in the consummation of the general scheme of island beautification, which includes, among other things, the establishment of an airport, the ention of a hunting preserve and the reclamation of almost impenetrable jungles for human habitation.

The announcement has to do solely with buildings, some of which the Sea Island company will finance and others to be constructed by private capi-tal under the supervision of the company's architects and contractors.

In addition to the building program for spring, there was another an-nouncement Saturday of unusual and nouncement Saturday or unusual and significant interest; an aviation con-ference at the Clolater, attended by outstanding figures in the aircraft world and having to do, incidentally, with the establishment of air lines for passanger spreads to and from St. passenger service to and from St. Simons to points inland, including Atlanta, and along the Atlantic coast.

James Wilson, chairman of the

James Wilson, chairman of the board of the Bikorsky Aircraft com-pany and chairman of the executive

pany and chairman of the executive committee of the North American Aktoria and the company, flew from New York, for a meeting with C. M. Keys, president of the Curtiss Aircraft company, and Howard E. Coffin president and chairman of the board of the National Air Transport company. Within half a mile of The Cloister and accessible alike to the Brunswick Within half a mile of The Cloister and accessible alike to the Brunswick Colonel Coffin has set apart a broad, clevel expense for an air port, and here already transient planes have made requent stops en route from Manni, Jacksonville and points south to the inland sund New York. The field will be equipped with modern hangars and other conveniences for air transportaother conveniences for air transportation, so that in a short time it will enjoy widespread recognition.

Enlarging the Hotel
The construction program of build-

ings includes: The Cloister hotel annex, plans for which were drawn by Francis L. Abreu, of Fort Lauderdale, Fla., widely experienced in architecture of the type to be represented in the build-ing. The annex will face the park, immediately in front of The Cloister, and will contain 72 guest chambers, with individual baths, and so ar-ranged that the rooms may be con-verted into suites or housekeeping apartments of from two to twelve

rooms. In addition, the plans provide for a large solarium, an attractive lounge and a library. Its architecture will blend perfectly with that of The Cloister, which was designed by Addison Miner, and already enjoys fame for its friendly appointments and atmosphere—a perfect gem of Mediterranean architecture.

Another projected building included In addition, the plans provide for

Another projected building included in the announcement is the Boulevard apartment, now in the course of vard apartment, now in the course of construction, and containing apartments ranging in size from three to eight rooms. The building has been designed to meet the requirements of families, seeking either summer owinter quarters at the seashore.

At the interaction of North Pirat street, near the bathing casino and Roman pool, a site is being graded for

(Continued on Page 2, Column 2)

6 (h cord

March 18. 1930.

Mr. Andrew L. Riker, Fairfield, Connecticut.

Dear A. L.:

I am very much interested in Montauk Point and its future, but because of a year and a half of illness I have retired from active connection with this project. I am hoping, however, that a throat operation which I underwent in Movember has finally removed the source of my physical difficulties and that I can begin to take an interest in things like Montauk within the next few months.

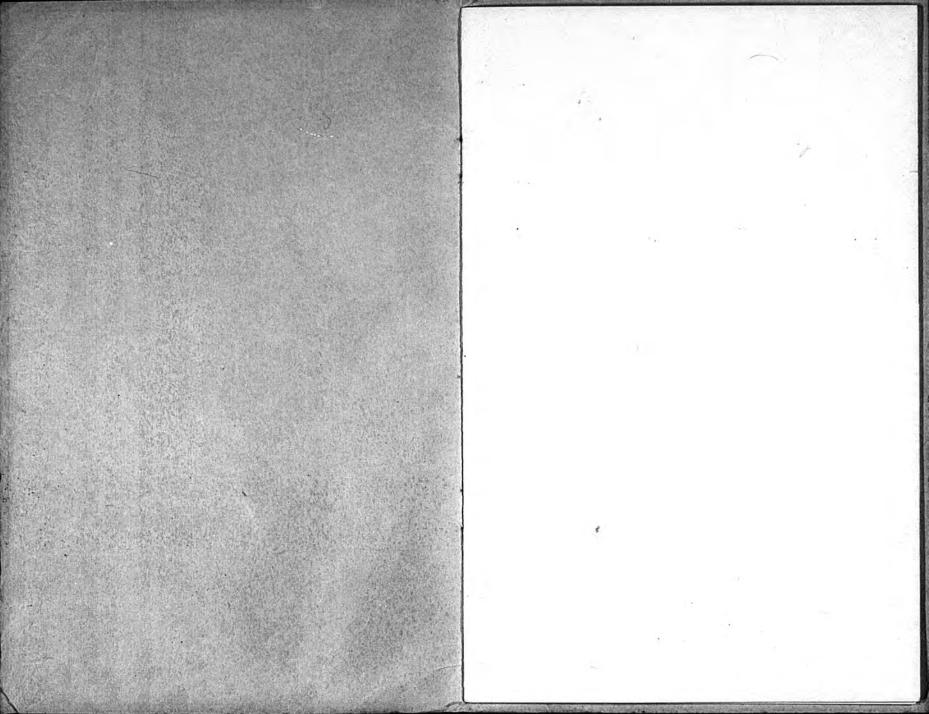
In any event, I am sending copy of your letter on to Carl Fisher, whom you must know and who will write you direct in regard to your suggestion.

Sincerely yours,

Haurd Offin



Jeorgia





Sea Island Beach is easily accessible by motor, rail or plane...Direct Pullmans via Atlantic Coast Line, Seaboard and Southern railways—also by Ocean Steamship Line to Savannah...Both beach and inland landing fields for land planes; sheltered, smooth landing for sea planes

CLOISTER HOTEL

SEA ISLAND BEACH, GEORGIA

